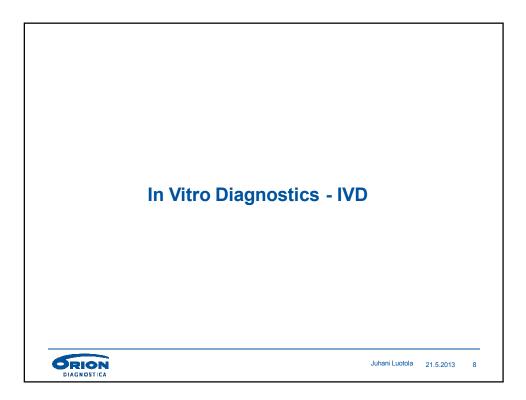
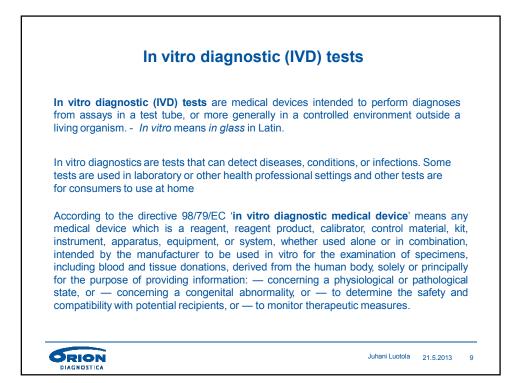
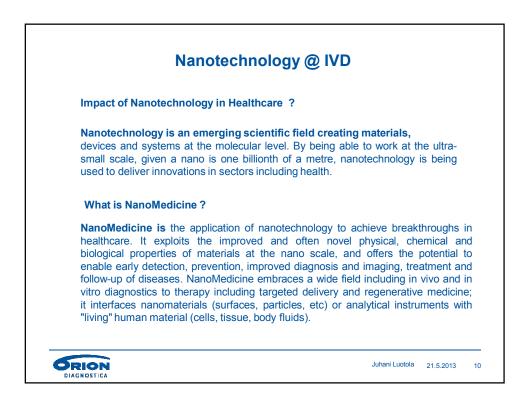


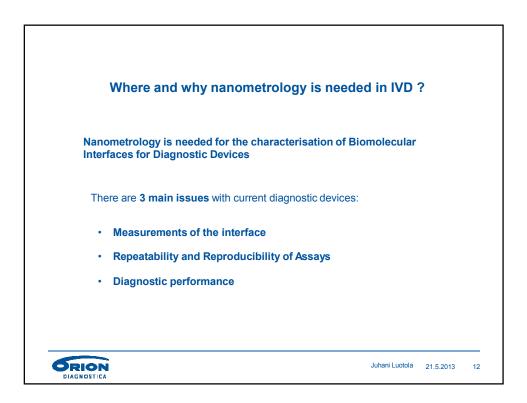
Formation of profits, EUR million	2008	2009	2010	2011	2012	Change 9
Net sales	710.7	771.5	849.9	917.9	980.4	+6.8
Cost of goods sold	-243.4	-265.2	-283.2	-305.1	-350.0	+14.79
Gross profit	467.4	506.3	566.8	612.8	630.4	+2.99
Other operating income and expenses	3.1	6.0	1.2	3.0	6.3	+108.89
Sales and marketing expenses	-143.9	-160.0	-188.9	-204.8	-205.7	+0.49
R&D expenses	-90.0	-95.2	-85.5	-87.5	-104.8	+19.89
Administrative expenses	-51.5	-50.2	-39.3	-40.6	-45.3	+11.5
Operating profit	185.0	207.0	254.2	282.9	280.9	-0.79
Profit before taxes	184.2	203.7	252.6	282.0	279.3	-0.9%
Profit for the period	136.3	151.4	184.7	209.5	208.9	-0.39

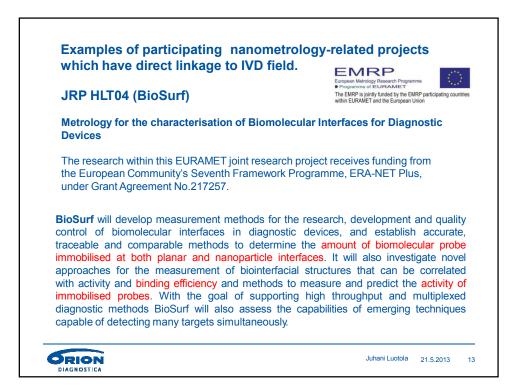


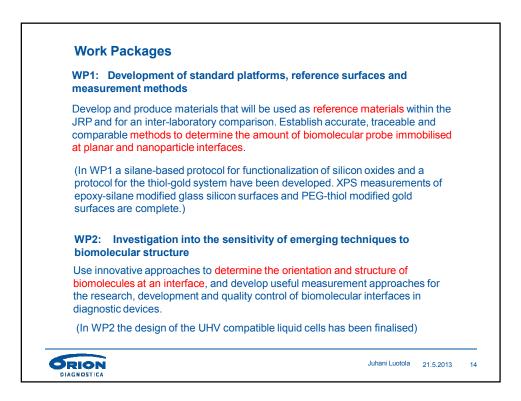


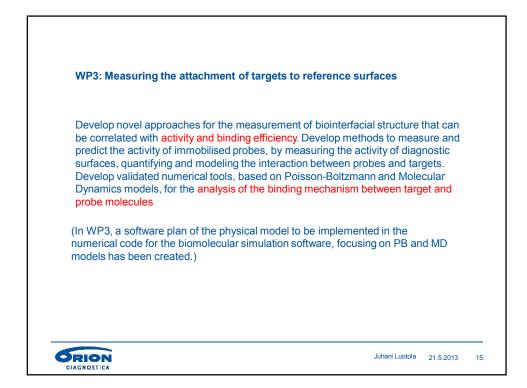














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